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Agenda

Customer Success
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Integrations and Solutions
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Improved Upgrade Utilities
Want to get more information?



Customer Success - What customers are saying



HP ITSM Unique and Proven Results Customer realized value

Automated functions led to a 30 % reduction in staffing costs and 80% reduction in system migration times. Austrian Airlines

Delivered services 19% faster on top 5 catalog requests; Increased error-free configuration changes by 40%; Reduced IT service costs by 12%. Kellogg's

Reduced the average number of service request for incidents and problems by up to 35%, improving customer and end-user satisfaction. ICICI Bank

Reduced administration and cost of customer support by introducing end-user self-service for 80% of all communications . DONG Energy

Automated workflows, reducing ticket reassignment by 50%, boosting IT efficiency. Large consumer goods organization

Categorized a greater number of service queries, from 50% to 93.2%, generating higher user satisfaction rates. EPAM Systems

"The migration to HP Service Manager was flawless with no priority one, two or three incidents. We only had to deal with low priority, noncritical issues, which was fantastic."

- Service manager sponsor for a leading consumer goods organization



Feature Highlights



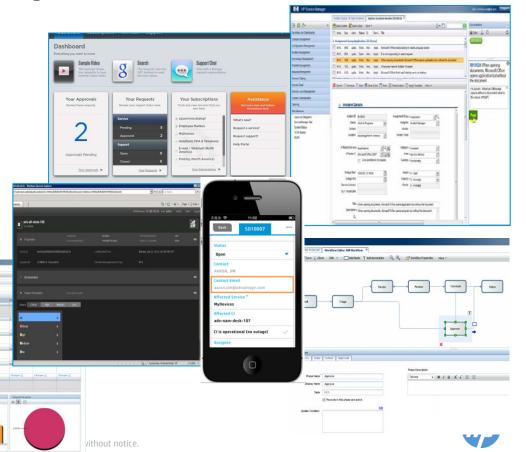
HP Service Manager key improvements

2 4 5 4 7 8 4 20 11 12 12 14 15 14 17 10 10 20 20 22 22 24 25 20 27 20 20 20

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Key value for the business

Process Designer
Self-service portal
Mobility
SM Collaboration
Change Assessment



Process Designer

Quick and easy process customization – no programmers required!

Process user editing and configuring of workflow, conditions and rules

GUI based workflow designer

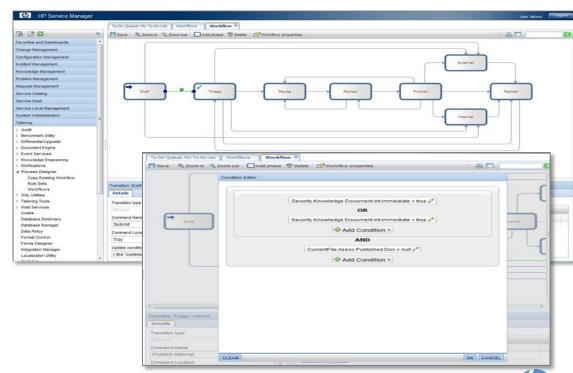
Build states and transitions within the SM Client

Allows the process user to manage the types and number of workflows

GUI based rule editor

Graphically create and edit business rules

Associate rules with workflow states and transitions simplifying management



End User Service Request Catalog

Self-Service Portal

Key focal point between IT and business

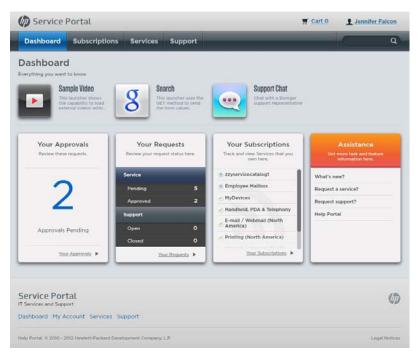
Define and maintain a standard set of user goods and services

Reduce ad hoc requests with standardized procurement processes

Provide consistent and predictable cost models

Support Self-service UI to reduce the service desk's workload

Brand to your company's logo





Mobility

Work faster and smarter while remote

Mobile client support

Approve Change tickets

Resolve Incident tickets

Runs on

Android

BlackBerry

iPhone

Tablet support for SRC

Mini app solution for HP portfolio apps







Collaborate on tickets in real-time

Connect people and share knowledge to reduce time to resolution in the cloud

Context based conversation

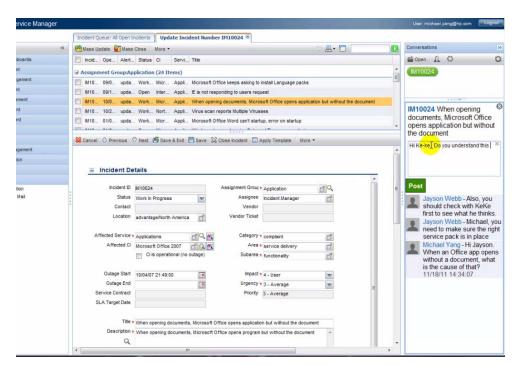
Across interactions, incidents, changes Collaborate across organization Search past archived conversations Suggested participants

Workflow integration

Integrates with HP and non-HP products

Multiple access points

Also participate via MS Outlook and Office Communicator/Lync





Change Management and Change Assessment

Change Advisory Board (CAB) Support Tools

Comprehensive change process with built-in best practices

Predict change across IT

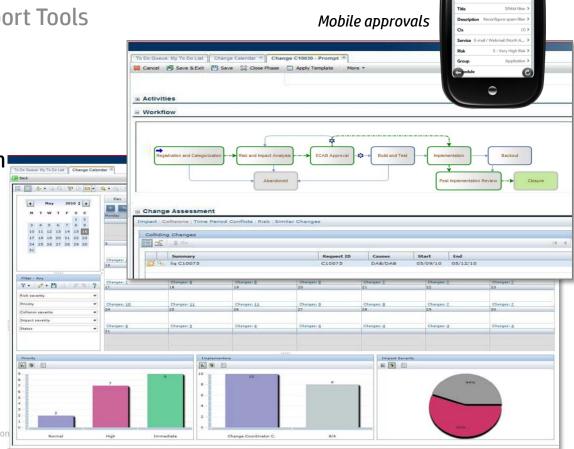
Provide automatic collision detection

Enable CAB virtualization and more efficient meetings

Show real-time visibility into all ITIL and ad-hoc change activity

Calculated risk score

Share information across CAB and implementation teams



Integrations and Solutions



Change Configuration Release Management (CCRM) Automation

Automatic and manual execution of 00 flows for automated provisioning

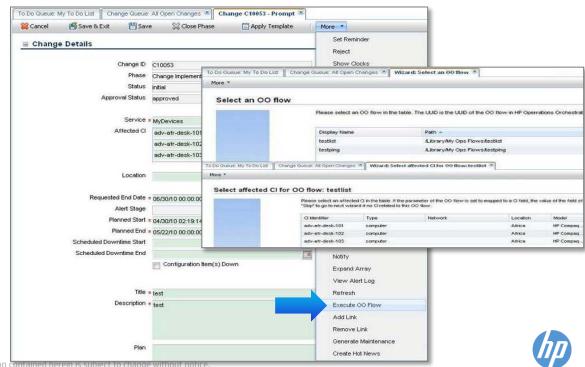
Builds on Service Manager Change that standardizes ITIL v3 change process

Provides CAB virtualization. risk/impact/collision analysis. change calendar

Automates change execution, release and deployment, closed loop validation

Applications Lifecycle Management Integration

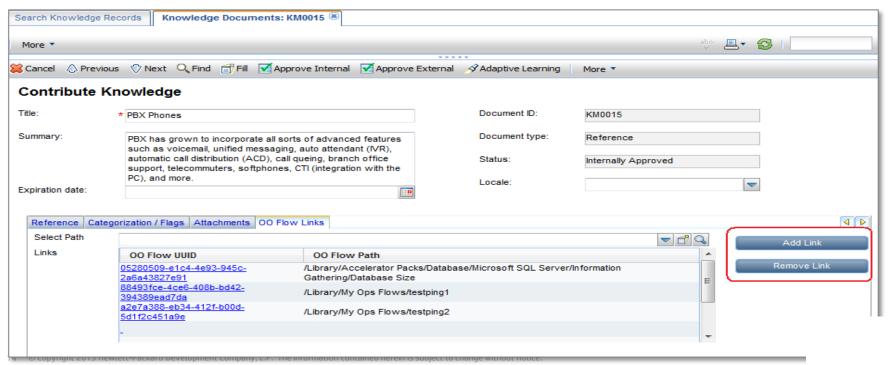
Certified solution deployment packages



CLIP Automation: KM articles contain links to Operations

Automate incident resolution without a site visit

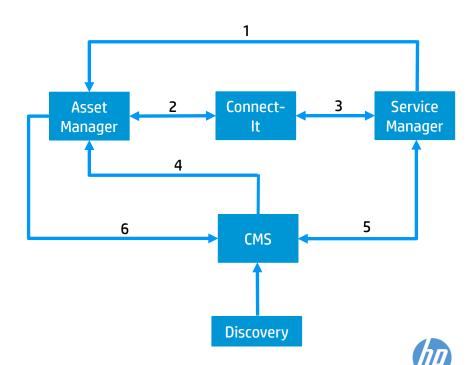
View/add/delete 00 Flows in KM knowledge articles for use by SM service desk users



Service Asset and Configuration Management (SACM) Integration

Manage service assets throughout their service lifecycle

- Catalog Requests that need assets from Asset Manager
- 2. People, Places, Things
- 3. People, Places, Things
- 4. Infrastructure CIs, Business Services,
 Applications, Software Installations and
 Utilizations
- 5. Infrastructure and Logical CIs
- Asset Items for Infrastructure CIs



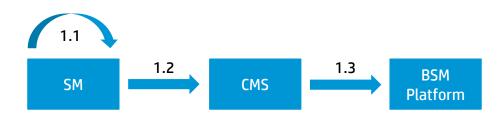
CLIP Downtime management

Notify operations and service desk in a timely manner

Suppress false events

HP SM updates BSM platform to suppress events generated on CIs going through change management process

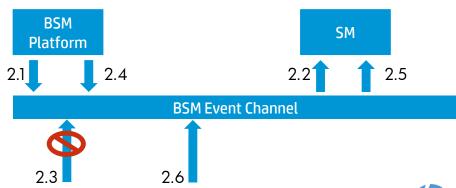
Increased efficiency for operations bridge analysts by reducing time spent on analyzing false events



Alert service desk

HP BSM platform updates SM on the downtime activity to assist with service desk inquiries

Increased efficiency for service desk agents and incident analysts by correlating tickets to the existing downtime





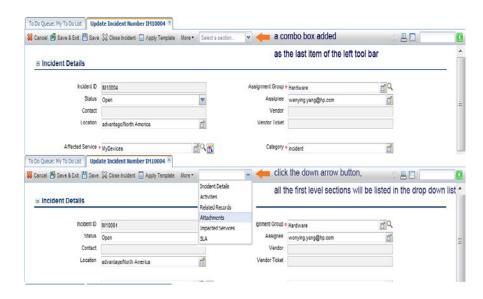
Technical Improvements



HP Service Manager Key Usability Improvements

Faster, easier, cleaner

Form simplification
End user behavioral enhancements
Record list optimizations
Reduced form scrolling
Focus consistency
Navigation tree enhancements
Embedded Release Control and UCMDB





Resilience and Performance

Optimize solutions for the Enterprise

Server Resilience

- Memory usage enhancements
- Horizontal scaling optimization
- Streamlined lock management



High Availability

- Extended virtualization support
- Hardware load balancer support
- Reduced cluster communication



Performance Improvement

- Client performance optimization
- Login performance improvements
- Tested to 10k concurrent users
- Record list behavioral changes





Service Manager performance improvements

Faster response throughout

2500 user performance tests conducted by HP R&D team.

Aggregated response time from 9.20 to 9.30:

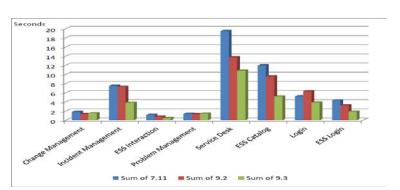
• Incident Management: 48% improvement

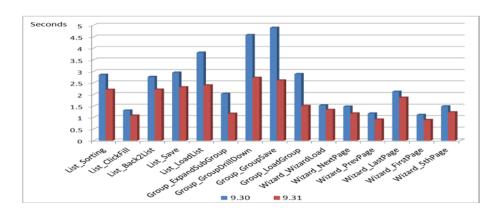
• Service Desk: 21% improvement

• ESS Catalog: 46% improvement

Login: 39% improvement

• ESS Login: 41% improvement





Enhancements continued in 9.31 with additional 20% improvement.

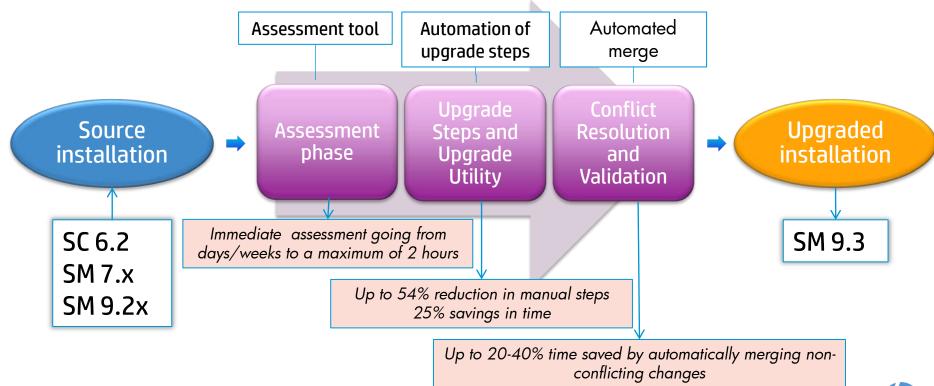
European Airline representatives beta tested 9.31 client. End users were so happy with quality and performance they forced IT team to adopt ahead of schedule.



Improved Upgrade Utilities



Improved Upgrade Tools





HP ITSM Upgrade Program

Assistance with every step in your path to upgrade

Planning Deployment **Build/Test** Accelerated support Go-live monitoring with R&D architecture Support and R&D review and triage Extended R&D Prioritized production issue configuration verification oversight triage and resolution Discounted adoption tools Project plan Accelerated defect assistance correction and delivery Initial R&D upgrade Issue tracking, consolidation, and assessment Professional Services reporting assistance Planning assistance



Want to get more information?



Why HP IT Service Management?

The difference

Start quick, simple and smart

- Easy-to-use, fresh look-and-feel, mobile
- Out-of-the-box best practices

Elevate your service lifecycle management

- Realize process improvements quickly
- Harness the power of thousands of successful ITSM implementations
- Worldwide services, enablement and support
- <u>ITIL gold level endorsement</u> for 11 processes, more than any other vendor

Complete your solution across & beyond IT operations

- Sevice request and automated fulfillment, change, configuration and release, break-fix
- HP built and supported integrations







Looking for more information?

Datasheets Brochures White papers **Demos, videos** ... and more

For latest information:

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Thank you