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### Agenda

Why upgrade?
Customer Success
Feature Highlights
Integrations and Solutions
Technical Improvements
Improved Upgrade Utilities
Want to get more information?



### Why upgrade?

Simple, quick, yet integrated service lifecycle management

# High IT service quality

with more functionality and integrations



Looking for automation?
Increase process
maturity?
Service lifecycle

#### **Better TCO and ROI**

with increased simplicity and ease of use



Looking for codeless config?
What about mobility?
Investment protection?

#### Reduced risk

with more deployment options & upgrade utilities



Plan, build, test and deploy your upgrade with assistance?



# Customer success - What customers are saying



"The migration to HP Service Manager was flawless with no priority one, two or three incidents. We only had to deal with low priority, non-critical issues, which was fantastic."

Service manager sponsor for a leading consumer goods organization



### **HP ITSM** unique and proven results

Automated functions led to a 30% reduction in staffing costs and 80% reduction in system migration times.	Austrian Airlines
Delivered services 19% faster on top 5 catalog requests; Increased error-free configuration changes by 40%; Reduced IT service costs by 12%.	Kellogg's
Reduced the average number of service request for incidents and problems by up to 35%, improving customer and end-user satisfaction.	ICICI Bank
Reduced administration and cost of customer support by introducing end-user self-service for 80% of all communications.	DONG Energy
Automated workflows, reducing ticket reassignment by 50%, boosting IT efficiency.	Leading consumer goods organization
Categorized a greater number of service queries, from 50% to 93.2%, generating higher user satisfaction rates.	EPAM Systems

# Feature highlights



### Why HP IT Service Management?

#### The difference

#### Start quick, simple and smart

- · Easy-to-use, fresh look-and-feel, mobile
- Out-of-the-box best practices

#### Elevate your service lifecycle management

- · Realize process improvements quickly
- Harness the power of thousands of successful ITSM implementations
- Worldwide services, enablement and support
- <u>ITIL gold level endorsement</u> for 11 processes, more than any other vendor

# Complete your solution across & beyond IT operations

- Sevice request and automated fulfillment, change, configuration and release, break-fix
- HP built and supported integrations



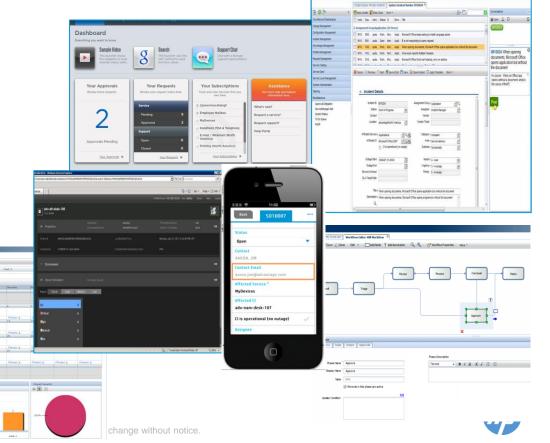




**HP Service Manager key improvements** 

Process Designer
Self-service portal
Knowledge Management
Mobility
SM Collaboration

Key value for the business



**Change Assessment** 

### **Process Designer**

Quick and easy process customization – no programmers required!

Process user editing and configuring of workflow, conditions and rules

#### GUI based workflow designer

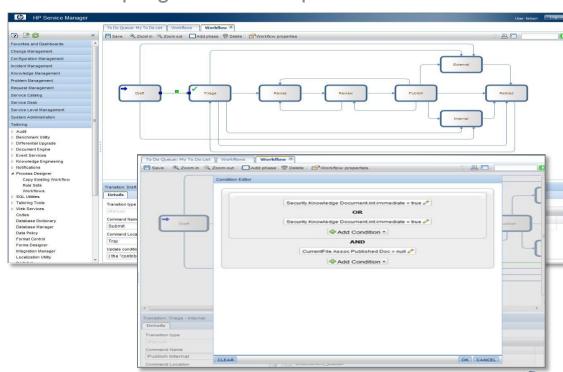
Build states and transitions within the SM Client

Allows the process user to manage the types and number of workflows

#### GUI based rule editor

Graphically create and edit business rules

Associate rules with workflow states and transitions simplifying management



### **End User Service Request Catalog**

Self-Service Portal

#### Key focal point between IT and **business**

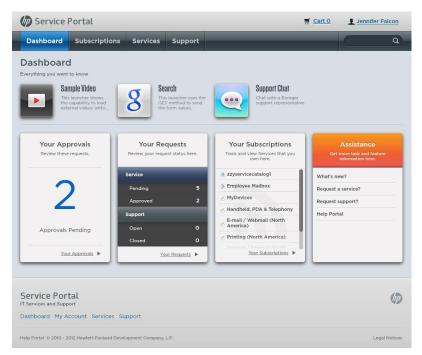
Define and maintain a standard set of user goods and services

Reduce ad hoc requests with standardized procurement processes

Provide consistent and predictable cost models

Support Self-service UI to reduce the service desk's workload

Brand to your company's logo





### **Knowledge management**

Improve your help desk's efficiency

### High search relevancy

Reduces number of support requests

### **Increased KM user productivity**

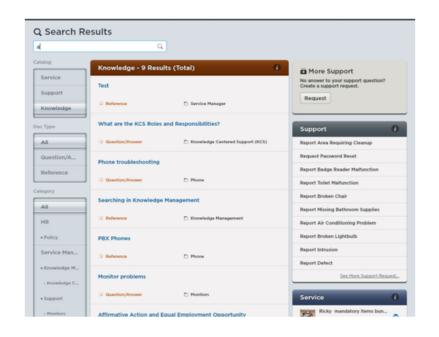
Accelerates assignment of support requests

#### Fast, effective searches

Global searches across the service catalog, support catalog and knowledge base

# Eliminates first level help desk calls

Improves end user self-resolution contained herein is subject to change without notice capability





### **Mobility**

Work faster and smarter while remote

#### **Mobile client support**

Approve Change tickets

Resolve Incident tickets

#### **Supported platforms**

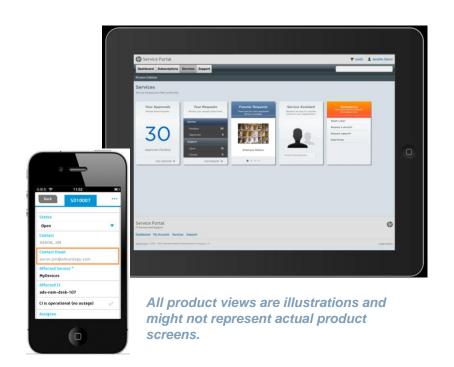
Android

BlackBerry

*i*Phone

#### **Tablet support for Service Request** Catalog

Mini app solution for HP portfolio apps





### Collaborate on tickets in real-time

Connect people and share knowledge to reduce time to resolution in the cloud

#### **Context based conversation**

Across interactions, incidents, changes

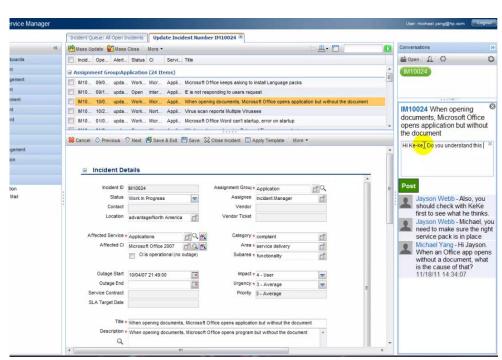
Collaborate across organization
Search past archived conversations
Suggested participants

### **Workflow integration**

Integrates with HP and non-HP products

### **Multiple access points**

Also participate via MS Outlook and Office Communicator/Laync. The information contain





### Change management and change assessment

Change Advisory Board (CAB) support tools

Comprehensive change process with built-in best practices

Predict change across IT

Provide automatic collision detection

Enable CAB virtualization and more efficient meetings

Show real-time visibility into all ITIL and ad-hoc change activity

Calculated risk score

Share information across CAB and implementation teams





# Integrations and solutions



### Change Configuration Release Management (CCRM)

### Automaticand manual execution of OO flows for automated provisioning

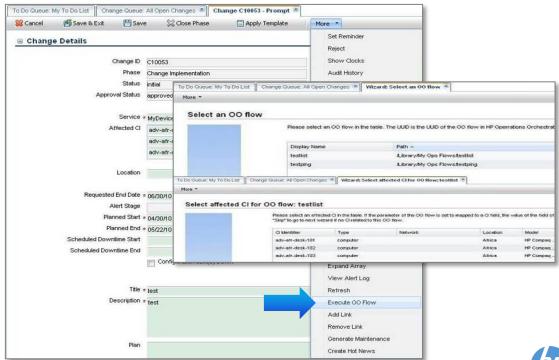
Builds on Service Manager Change that standardizes ITIL v3 change process

Provides CAB virtualization. risk/impact/collision analysis. change calendar

Automates change execution, release and deployment, closed loop validation

Applications Lifecycle Management Integration

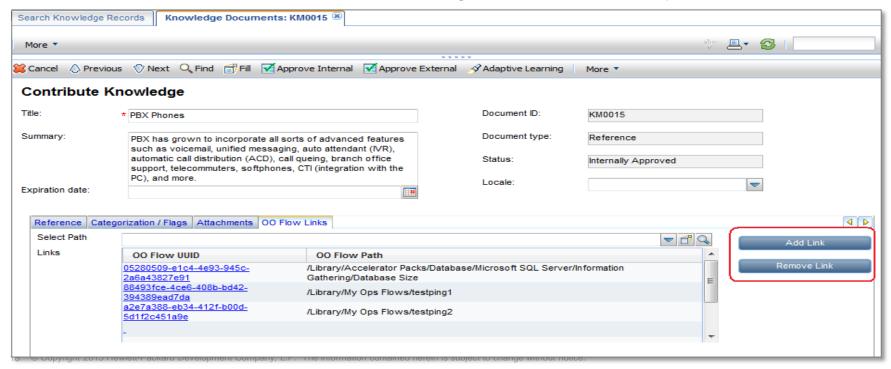
Certified solution deployment packages



### **CLIP Automation: KM articles contain links to**

**Operations** nt resolution without a site visit

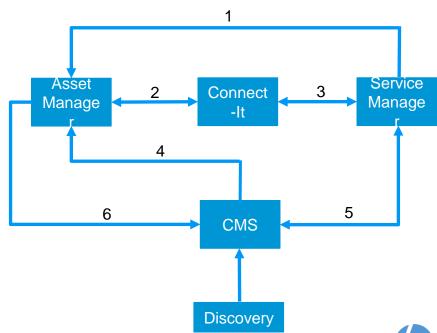
View/add/delete OO Flows in KM knowledge articles for use by SM service desk



### Service Asset and Configuration Management (SACM)

Integration assets throughout their service lifecycle

- 1. Catalog Requests that need assets from Asset Manager
- 2. People, Places, Things
- 3. People, Places, Things
- 4. Infrastructure Cls, Business Services, Applications, Software Installations and **Utilizations**
- 5. Infrastructure and Logical CIs
- Asset Items for Infrastructure CIs



### **CLIP** downtime management

Notify operations and service desk in a timely manner

#### **Suppress false events**

HP SM updates BSM platform to suppress events generated on CIs going through change management process

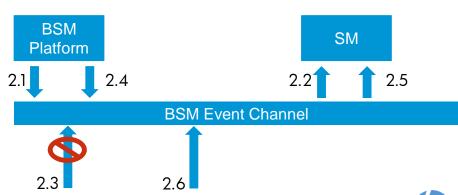
Increased efficiency for operations bridge analysts by reducing time spent on analyzing false events

#### Alert service desk

HP BSM platform updates SM on the downtime activity to assist with service desk inquiries

Increased efficiency for service desk agents and incident analysts by correlating tickets to the existing downtime







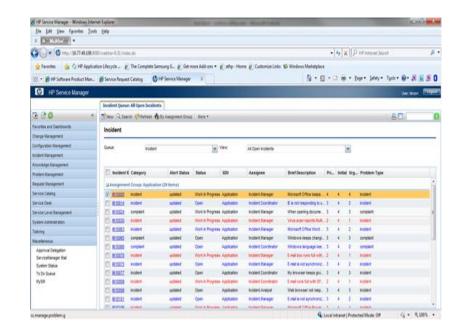
# **Technical improvements**



### HP Service Manager key usability

### improvements

Form simplification End user behavioral enhancements Record list optimizations Reduced form scrolling Focus consistency **Navigation tree enhancements Embedded Release Control and UCMDB** 





### Resilience and performance

Optimize solutions for the Enterprise

#### Server resilience

Memory usage enhancements Horizontal scaling optimization Streamlined lock management



#### High availability

Extended virtualization support
Reduced cluster communication
Support of latest technologies
Improved Java and other security



#### **Performance improvement**

Client performance optimization Login performance improvements Tested to 10k concurrent users Record list behavioral changes





### Service Manager performance improvements

Faster response throughout

2500 user performance tests conducted by HP R&D team.

Aggregated response time from 9.20 to 9.30:

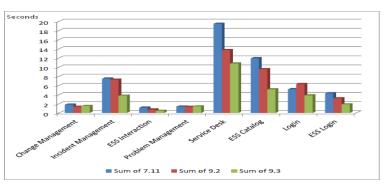
Incident Management: 48% improvement

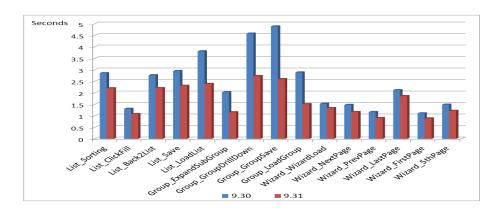
Service Desk: 21% improvement

• ESS Catalog: 46% improvement

Login: 39% improvement

ESS Login: 41% improvement





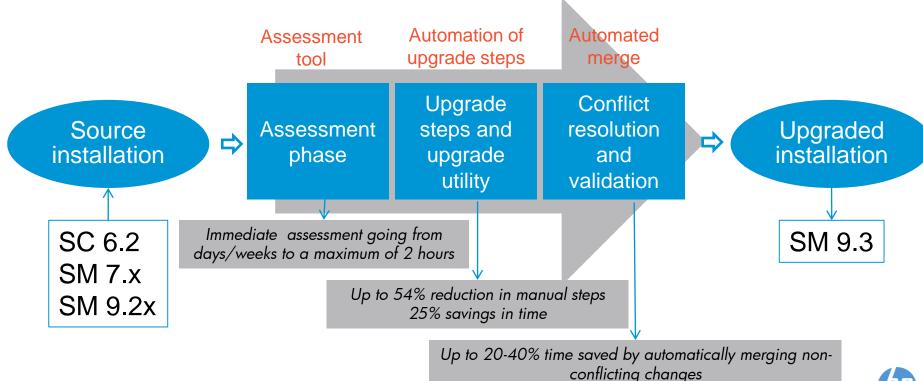
Enhancements continued in 9.31 with additional 20% improvement.

European Airline representatives beta tested 9.31 client. End users were so happy with quality and performance they forced IT team to adopt ahead of schedule.



### Improved upgrade tools

Dramatic improvement in quality and overall timesaving



# Incentives



### **HP ITSM upgrade program**

Assistance with every step in your path to upgrade

Planning———	Build/Test	Deployment
<ul> <li>R&amp;D architecture review and configuration verification</li> <li>Project plan assistance</li> <li>Initial R&amp;D upgrade assessment</li> <li>Professional Services Planning assistance</li> </ul>	<ul> <li>Accelerated support triage</li> <li>Extended R&amp;D oversight</li> <li>Accelerated defect correction and delivery</li> <li>Issue tracking, consolidation, and reporting assistance</li> </ul>	<ul> <li>Go-live monitoring with Support and R&amp;D</li> <li>Prioritized production issue triage and resolution</li> <li>Discounted adoption tools</li> </ul>

# Want to get more information?



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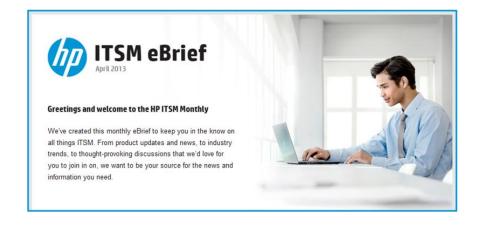
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